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JEO Management Solutions
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Reference Letter

To whom it may concern

We are pleased to provide this reference for Marc Franzen of JEO Management Solutions GmbH in recognition of his outstanding contribution to the development, implementation, documentation, and global rollout of our IT Project Management Framework.

Marc supported us throughout the initiative, from establishing and adapting the Project Management Framework to our IT organization, through the preparation of the required documentation and training materials, to the successful delivery of the training program.

As part of the rollout, Marc conducted onsite training sessions for our IT organization in Lisbon, Zurich, and Göteborg, complemented by a dedicated remote training session to ensure full coverage across the organization.

Throughout the engagement, Marc demonstrated an excellent combination of project management expertise, structured methodology, practical experience, and strong training capabilities. He was particularly effective in translating project management standards and governance requirements into clear, pragmatic, and applicable guidance for our IT teams.

His training sessions were very well prepared, professionally delivered, and highly interactive. Marc was able to engage participants with different roles and levels of project management experience, explain complex topics in an understandable manner, and connect the framework to real-life IT project situations.

We particularly valued Marc's:

- Excellent subject-matter expertise in project management methodologies and governance
- Highly professional and structured approach throughout the engagement
- Ability to translate theoretical concepts into practical and usable methods
- Strong communication and facilitation skills across different locations and audiences
- Flexibility and responsiveness in adapting the training to our organizational needs

- Strong commitment to quality and successful knowledge transfer
- Reliable delivery against the agreed scope and timeline

The initiative was successfully completed on time in August 2026, including the framework setup, documentation, and training rollout. As a result, our IT organization has been trained on the framework, and our IT Project Managers have started applying it in their projects.

Marc's contribution was instrumental in achieving this successful outcome and in establishing a more consistent and professional project management approach across our IT organization.

Based on our experience, we can highly recommend Marc Franzen and JEO Management Solutions GmbH to organizations looking for professional support in project management framework development, governance, implementation, and training.

We thank Marc for his excellent work, professionalism, and commitment throughout the engagement and would be pleased to work with him again in the future.

Yours sincerely

Beyond Gravity Services AG



Suleiman Athman

Senior Manager IT Business Partner & Portfolio Management